

25 WAYS TO *Win* WITH PEOPLE

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Begin
with you

Practice
Rule 30
seconds

Let people
know you
need them

Create a
keepsake and go
to it frequently

Praise
people in
public

Give others
a reputation
to keep

Say the
right words
at the right
times

Encourage
dreams of
others

Give credit
to others

Give the
best of you

Share a secret
with someone

Remove the
gold of good
intentions

Remove your
gaze from the
mirror

Do for others
what they cannot
do for themselves

Hear with
Heart

Find the key
that unlocks the
heart of others

Be the
first to
help

Add value
to people

Remember the
stories of the
people

Share a
good story

Unconditionally
give

Learn the name
of your mail

Indicate the
strengths of the
other

Write notes of
encouragement

Help people
succeed